

# World Affairs Council of Hilton Head

### WHERE WE'VE BEEN IN 2021-22



# **Looking Back**



John Gilbert

#### DEAR MEMBERS,

When I first stepped into the role of Board President for the World Affairs Council of Hilton Head in July 2019, we had 1200 members, were on great financial footing, and were operating as a well-oiled machine. It gave all the appearances of the Presidency being a relatively easy job. Then nine months later the COVID pandemic hit, and everything changed. We had to quickly develop and master live stream capabilities to adapt to a completely virtual world. Our membership dropped to under 600 which led to a more than 50% decrease in our revenues. This steep revenue decline was only partially offset by a 25% reduction in our expenses. Our Board and

Executive Director moved into an "all hands-on deck" mode of operation to continue to deliver high-quality programming and develop new revenue sources.

I am proud to say we made it through the most significant challenges ever faced by the World Affairs Council of Hilton Head in its 40-year history – and have become a much stronger organization as a result. We could not have done this without the commitment and tireless efforts of our staff, Board, and volunteers as well as the generosity and loyalty of our members.

It has been an honor to lead the organization through a three-year process of re-envisioning what is possible and to see such resilience in practice. Although many challenges remain that must be addressed, I am excited about our future. It is with great confidence and pleasure that I now turn the reins over to our new President, Colin Moseley, who will continue to shape a new and productive future for the World Affairs Council of Hilton Head.

Sincerely,

John Gilhert

#### **OFFICERS & BOARD MEMBERS**

Colin Moseley, President Peter Cooper Rick Mitchell
Cindy Petitt, Vice President Lynn Cordy Cathy Robine
Dave Borghesi, Treasurer John Gilbert Regina Silletti
Joan Apple Lemoine, Secretary Paul Hoyte Bill Patterson

# Taking a strategic look at the Council

For the past two and a half years, the World Affairs Council of Hilton Head (WACHH) has been working through the unprecedented experience of the COVID Pandemic that continues to reshape our expectations of daily life, our world, and the future. This experience caused our Board to take a strategic look at our organization's history, current state, and possible future scenarios. We want to share with you what we discovered and the decisions we made to ensure WACHH continues to thrive and grow.

### Our information gathering was extensive. We looked at:

- · Trends in our membership, program participation, expenses, and revenues.
- · How the Council compares with local educational membership organizations as well as seven other World Affairs Councils (Charleston, Cleveland, Columbia, Greenville, Jacksonville, Naples, and Savannah), our strengths, weaknesses, opportunities, and threats (SWOT)
- Membership survey results on our programs and suggestions for improvement.

# We learned a lot. Some key highlights of what we discovered include:

- Our Mission and programs align with other World Affairs Councils (WACs) in similar communities.
- Our revenue structure is less complex and diversified than the other WACs reviewed.
- Our membership offers a highvalue proposition compared to local organizations and other WACs.
- · WACHH is still largely unknown across most of Hilton Head Island and Bluffton.

- 91% of members responding to our survey ranked the Distinguished Speaker Series on Friday mornings as the essential WACHH member benefit.
- The program feature most important to members is live streaming, primarily because of its convenience, safety, and audio quality.

After our comprehensive review of data gathered, the Board shifted its focus to setting a strategic course for the next three to five years by answering the following questions:

- · What do we want WACHH to stand for?
- How narrow or broad do we want our Mission to be?
- Do we need to reduce or expand our program offerings into new areas?
- · What type of revenue stream will be required for future sustainability?

In answer to these questions, the Board decided that WACHH will stand for Operational Excellence – we will continue to offer high-quality programming at a reasonable price. To do this, our Mission will stay focused on educating, engaging, and inspiring our community on foreign affairs. WACHH will stay the course for most of its current programming

and implement an annual evaluation process to ensure our programs remain vibrant, mission-aligned, cost-effective, and responsive to member interests. Maintaining a range of high-quality programs with a competitive and simple dues structure will require diversification of our revenue stream. While membership dues will continue to be a primary source of revenue, more will be done to develop business sponsorships and investigate opportunities to expand access to grants.

Our focus over the coming year will be on strengthening our marketing, development, and technology capabilities to rebuild our membership and position the organization for the future. The first step in rebuilding was to establish dedicated office space for WACHH. Our new office opened on July 1 at 200 Main Street, #201M, Hilton Head Island. In the longer term, we will focus on broadening our geographic and community reach and creating mutually beneficial partnerships. We believe these short and long-term plans will make WACHH a more vital organization, a greater asset to our local communities, and more engaging for members.

## What was New in 2021/22



**LIVE STREAMING**Our members can now watch our programs anywhere at any time.

#### **THE BOOK CLUB**

We discuss a new book on global topics each month.

#### **SPONSORS**

Members and local businesses support our lectures and educational programs.







#### **UPDATED THE MISSION STATEMENT**

Our mission is to educate, engage, & inspire the community about world affairs!

### **WACHH Fast Facts**



135
Total Number of new members

Number of members 765

42
Programs offered

Number of volunteers

Students in Model UN/AWQ

20-103
Age range of members

Members (male/female) 55% men 45% women

34%
Members who have been with WACHH for 8 or more years

20
Number of speakers

Total number of WAC's (world affairs councils) in the US

Number of countries members lived/worked in

Number of global speakers

2

Years in business

Number of different countries our members have visited

Members from Canada

## **WACHH Sponsors**

To all our donors and sponsors, thank you for supporting the World Affairs Council of Hilton Head and its mission. Your generosity exceeded our expectations! At the start of this past year, we projected a budget deficit and anticipated the need to reduce our programming. You made it possible for us to maintain our programs at current levels and to end the year with a balanced budget. With your help, we are starting the new year on a much stronger financial footing. We truly appreciate the investment you have made in us!

#### **BUSINESS SPONSORS**













"Hilton Head is so fortunate to have a World Affairs Council of Hilton Head and I'm honored to help the program with my sponsorships."

- Lindsay Bunting, Sea Pines Real Estate

#### **INDIVIDUAL SPONSORS**

#### **DIPLOMAT (\$1000)**

Dave & Nancy Borghesi Bob & Lynn Burt Peter & Pam Cooper Mark & Anne Garrette John & Lesley Gilbert Rick & Sue Mitchell Cindy Petitt

#### AMBASSADOR (\$500)

James Edward Alexander Les & Michele Janka Tom & Maureen Korzik James Irwin & Margaret McManus Peter Spreadbury Gerry & Nancy Witowski

#### **GRANTS**









### **WACHH Donors**

#### \$1000 & OVER

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#### \$500 - \$999

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Nancy Nissley Smith
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Gerry & Betsy Schroeter Kent Sidel George Slovack Hendrik & Mieke Smit Ed Twomey John Weymouth

\$25 - \$99

Joan Ackerman Marilyn Allpress Pat Angleson Ronald Aument Sheila Baden Lynn Baglios Clayton Bailey Sherm Barker Lauree Barreca Roger Benson **Debbie Berling** Joseph Black Stanton Bluestone Fd Bond Frank Breslin Susan Brown Joe Burke

Phillip Carney

Chris Christon James Collett Bob Coon **Howard Coonley** James Evans Patie Fielding Linda Fiore Neil Funnell Christine Galbraith John Geisler Dave Given Michael Goldschmidt Tena Graber Jean Gross Lois Hagoort David Hair George Hall Lisa Harvey

Candace Hendrickson Ann & Denny Hoag Angela Horne Sally Kaminski Elizabeth Keane John Kellom Joanne Knauss Dr. Bob Laughlin Ellyn Levin Laurie Liscomb Blaine & Lynn Lotz Karen Mallon Robert Mason Mike McCurdy Laura McFadden Mack McGahee Sally McGarry Lynne Miller

John Miller Harold & Ellen Miller Susan Murphy Hank Noble Jules Parrella Bill Pendley Lisa Pendley Dale Peters Roy Plekenpol Bill Raisch Peter & Nancy Reinhart Barrett Riordan Mike Rudy Sven Schrader Robert Seebohm Steven Siegelbaum **Brad Simpson** Dave Steede

Christopher Steele
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Deann Tigges
John Tolford
Robert Totte
Wayne Tuohig
John Ward
Loretta Warden
Jane Wild
Sally Ann Wormley

# Thanks for all of your help!

To all of our wonderful volunteers - Thank you! We appreciate all the time, hard work, and expertise you give the Council. Your amazing dedication is what fuels our Council's success. The Council is fortunate to have your support!









#### **VOLUNTEER LIST**

Joan Ackerman James Edward Alexander Sally Avotte Sherman Barker Rick Beason Elizabeth Belenchia Ivan Bennett Maria Berliner Daniela Blini Dave Borghesi Joyce Braude Anne Cassavant Peter Cooper Marion Conlin Lynne & Tom Cordy Sandy Crovo Joan Deery

Arno Dimmling

Lauri Doscher Eileen & Jerry Durkin Frank Edgerton Nancy Englund Linda Fiore Eileen Fitzgerald Anne & Mark Garrette Debra Gersten Lesley & John Gilbert Tena Graber Richard & Barbara Hammes Lisa Harvey Nick Harwood Paul Hoyte Lois Hoyte Berry Les Janka Ed Keeley John & Linda Kellom

Marietta Kerr Ben Kinnas Irene LaVigne Pauline Leland Joan Apple Lemoine Myla Lerner Blaine & Lynne Lotz Vee Matt Laura McFadden Pete McGlade Margaret McManus Rick Mitchell Dave Mortimer Colin Moseley Jerry Okarma Bill Patterson Bill Pendlev Cindy Petitt

Phyliss Quinn Heather Rath Barry Riordan Cathy Robine Cathy Savage Don Schopfer Gerry Schroeder Martha Sharma Andrea Siebold Regina Silletti Nancy Smith-Nissley **Jeff Stokes** Jean Vahey Connie Voight Georgia West Lee Wilwerding Lynn Yeomans Sally Ann Wormley











# **Looking Foward**



Dr. Colin Moseley, Incoming President

### TO MEMBERS OF THE WORLD AFFAIRS COUNCIL, HILTON HEAD

It certainly is a pleasure to look forward to a new season and anticipate something normal. Not the old normal, but a new normal which will be even better due to some things we learned from COVID.

For one thing, the pandemic stressed us financially, and we know we must become more resilient. For another, we learned that you love our speakers, even when you can only listen to them remotely. In fact, we learned that some of you prefer the remote version because it allows you to fine tune the video and audio to suit your preferences, so we will continue to offer the streaming version.

Dealing with the challenges of COVID required an unprecedented commitment of time and effort, and our team really came through. What a solid and committed team we have. I encourage you to consider the fulfillment that would derive from helping our organization by becoming a sponsor, volunteer, or joining one of our committees.

The new season approaches. If you thought John Bolton was a blockbuster last year, don't miss Marie Yovanovitch, who will be kicking off the 22-23 season. You'll recall her pivotal testimony about her last days as ambassador to Ukraine, and her expertise has become even more pertinent with Russia's invasion.

I look forward to joining you for our new season.

Dr Coin Mosofay

DID YOU KNOW?
Over 80% of new members
were referred by a friend
or neighbor.



HELP US REACH 900! Tell your friends about the Council.



# World Affairs Council of Hilton Head

### WHERE WE ARE TAKING YOU IN 2022-23

